

CTFO's Compensation Plan at a Glance

	Active Associate	Senior Associate	1K Executive Manager	2K Executive Manager	5K Executive Manager	10K Executive Manager	15K Executive Manager	25K Vice President
Minimum Personal Sales Volume *	\$45	\$45	\$45	\$45	\$45	\$45	\$45	\$45
Minimum # of Active Personally Enrolled Members		1	3	3	5	5	5	5
Team Sales Volume * (60% max from 1 leg at \$2K and above)		500	1,000	2,000	5,000	10,000	15,000	25,000
Personally Enrolled Leg Sales Volume (effective 2/28/2024)								2 @ 5,000
First 30 Bonus (Paid on Cust or Assoc first 30 days of orders)	Level 1: 30%	Level 1: 30% Level 2: 5%	Level 1: 30% Level 2: 10%	Level 1: 30% Level 2: 15%	Level 1: 30% Level 2: 15% Level 3: 10%	Level 1: 30% Level 2: 15% Level 3: 10%	Level 1: 30% Level 2: 15% Level 3: 10%	Level 1: 30% Level 2: 15% Level 3: 10%
# of Unilevel Levels Qualified For	Level 1: 10%	Level 1: 10%	Level 1: 10% Level 2: 5%	Level 1: 10% Levels 2-3: 5%	Level 1: 10% Levels 2-4: 5%	Level 1: 10% Levels 2-5: 5%	Level 1: 10% Levels 2-6: 5%	Level 1: 10% Levels 2-7: 5%
# of Matrix Levels Qualified For	2 Levels @ 2% Each	4 Levels @ 2% Each	7 Levels @ 2% Each	10 Levels @ 2% Each	14 Levels @ 2% Each	14 Levels @ 2% Each	14 Levels @ 2% Each	14 Levels @ 2% Each
Rapid Rank Bonuses (30 and 60 Days)				\$200	\$500			
Leadership Impact Bonus (Paid Weekly)					\$45	\$70	\$100	\$200
Global Share Bonus Pool (Earned as Shares of Pool)					Pool 1: 4% of Company CV	Pool 1: 4% of Company CV	Pool 1: 4% of Company CV	Pool 2: 6% of Company CV

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	35K Vice President	50K Senior Vice President	75K Senior Vice President	100K Executive Vice President	200K Executive Vice President	300K Executive Vice President	400K Executive Vice President	Presidential Director
Minimum Personal Sales Volume *	\$45	\$45	\$45	\$45	\$45	\$45	\$45	\$45
Minimum # of Active Personally Enrolled Members	5	5	5	5	5	5	5	5
Team Sales Volume * (60% max from 1 leg at \$2K and above)	35,000	50,000	75,000	100,000	200,000	300,000	400,000	500,000
Personally Enrolled Leg Sales Volume (effective 2/28/2024)	2 @ 5,000	3 @ 5,000	3 @ 5,000	3 @ 10,000	2 @ 25,000 & 1 @ 10,000	2 @ 50,000 & 1 @ 25,000	2 @ 75,000 & 1 @ 25,000	3 @ 100,000
First 30 Bonus (Paid on Cust or Assoc first 30 days of orders)	Level 1: 30% Level 2: 15% Level 3: 10%	Level 1: 30% Level 2: 15% Level 3: 10%	Level 1: 30% Level 2: 15% Level 3: 10%	Level 1: 30% Level 2: 15% Level 3: 10%	Level 1: 30% Level 2: 15% Level 3: 10%	Level 1: 30% Level 2: 15% Level 3: 10%	Level 1: 30% Level 2: 15% Level 3: 10%	Level 1: 30% Level 2: 15% Level 3: 10%
# of Unilevel Levels Qualified For	Level 1: 10% Levels 2-7: 5%	Level 1: 10% Levels 2-7: 5%	Level 1: 10% Level 2-7 5%	Level 1: 10% Levels 2-7: 5%	Level 1: 10% Levels 2-7: 5%	Level 1: 10% Levels 2-7: 5%	Level 1: 10% Levels 2-7: 5%	Level 1: 10% Levels 2-7: 5%
# of Matrix Levels Qualified For	14 Levels @ 2% Each	14 Levels @ 2% Each	14 Levels @ 2% Each	14 Levels @ 2% Each	14 Levels @ 2% Each	14 Levels @ 2% Each	14 Levels @ 2% Each	14 Levels @ 2% Each
Leadership Impact Bonus (Paid Weekly)	\$300	\$400	\$500	\$650	\$800	\$1,000	\$1,250	\$2,500
Global Share Bonus Pool (Earned as Shares of Pool)	Pool 2: 6% of Company CV	Pool 2: 6% of Company CV	Pool 3: 8% of Company CV	Pool 3: 8% of Company CV	Pool 3: 8% of Company CV	Pool 3: 8% of Company CV	Pool 3: 8% of Company CV	Pool 3: 8% of Company CV

Customer Acq. Bonus (P.E. Active Custs & Assocs) Same for all Ranks	7 - 13 Active Direct Members = +10%	14 - 20 Active Direct Members = +15%	21+ Active Direct Members = +20%
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* Personal and Team Sales Volume are calculated on an every 32-day rolling period.